

#### **BT11**

People & Teams
Thursday, June 7th, 2018, 3:00 PM

# Brewing Great Agile Team Dynamics: No More "Bitter Beer Face" Communications

Presented by:

Allison Pollard
Improving Enterprises

Barry Forrest
Improving in Dallas

Brought to you by:



350 Corporate Way, Suite 400, Orange Park, FL 32073 888-268-8770 904-278-0524 - info@techwell.com - https://www.techwell.com/

#### **Allison Pollard**

**Improving Enterprises** 

Allison Pollard helps people discover their agile instincts and develop their coaching abilities. As an agile coach with Improving in Dallas, Allison enjoys mentoring others to become great ScrumMasters and fostering communities that provide sustainability for agile transformations. In her experience, applying agile methods improves delivery, strengthens relationships, and builds trust between business and IT. Allison is an organizer of the DFW Scrum user group, a Certified Professional Co-Active Coach, a foodie, and proud glasses wearer.

## **Barry Forrest**

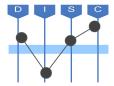
Improving in Dallas

As a Principal Consultant with Improving in Dallas, Barry Forrest is a web developer, Scrum Master, and agilist. Barry loves helping make work life better for teams and leaving things in a better state than when he was introduced to the situation. Barry is also an award-winning homebrewer and an avid amateur photographer.



#### **Allison Pollard**

As an *agile coach* with Improving in Dallas, Allison Pollard helps people discover their agile instincts and develop their coaching abilities. Allison is also a Certified Professional Co-Active Coach, a foodie, and proud glasses wearer.

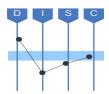






## **Barry Forrest**

As a Principal Consultant with Improving in Dallas, Barry is a **web developer**, **Scrum Master**, and **agilist**. Barry loves helping make work life better for teams and leaving things in a better state than when he was introduced to the situation. Barry is also an **award-winning homebrewer** and an **avid amateur photographer**.







What if you knew...

How best to communicate with someone?

How someone would respond to news, good or bad?



How to best motivate or encourage someone?

How you, yourself, would behave in a situation?

What type of person would most help a team?



## What if you knew...

How best to communicate with someone?

How someone would respond to news, good or bad?



How to best motivate or encourage someone?

How you, yourself, would behave in a situation?

What type of person would most help a team?



# **Agenda**

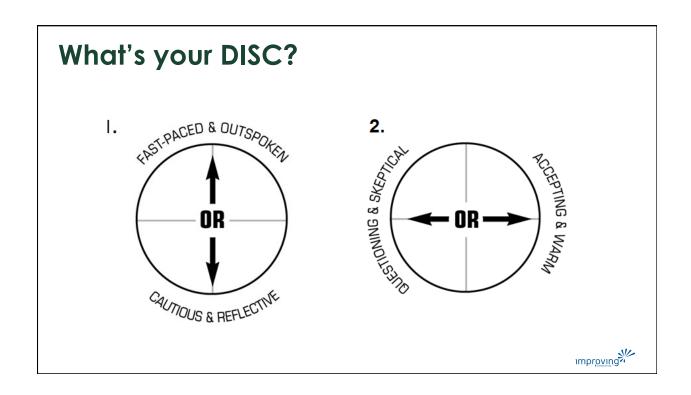
- How communication can build or break trust
- o Identify your dominant DISC style
- Explore the DISC model's 4 behavior styles
- Recognize where conflicts are likely to occur within the team using DISC



"In a high-trust relationship, you can say the wrong thing, and people will still get your meaning.

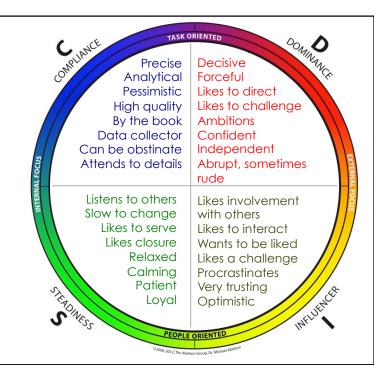
In a low-trust relationship, you can be very measured, even precise, and they'll still misinterpret you."

--Stephen M.R. Covey, The Speed of Trust: The One Thing that Changes Everything



## The DISC styles

- Everyone has a bit of all of these
- One or two are dominant
- They can change over time
- Each of us have a <u>natural</u> and an adapted style



# What is your profile like?

- Form groups of 4-5 people in your corner
- Grab flip chart paper
- Brainstorm:
  - o how you like receiving communication
  - how you don't like receiving communication

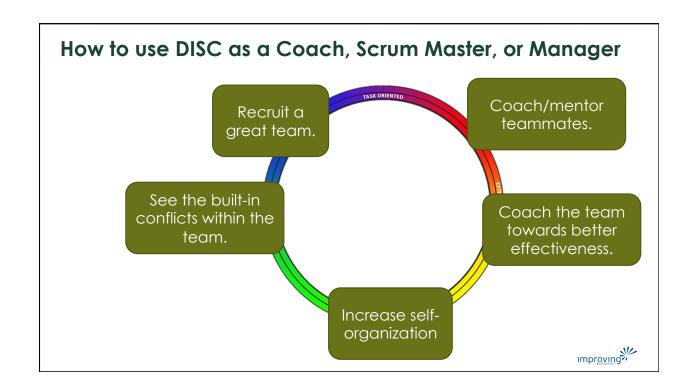


#### **Power of the Wheel**

- Can visually see how well team members will get along
  - Team members can understand how best to communicate
  - Can be prepared for conflict
  - Can be prepared for different behavior under stress/pressure (natural / adaptive styles)
- Can note "Gaps" on teams







# **Summary**

- How communication can build or break trust
- o Identify your dominant DISC style
- Explore the DISC model's 4 behavior styles
- Recognize where conflicts are likely to occur within the team using DISC



#### Cheers!

#### **Allison Pollard**

- Allison.Pollard@improving.com
- www.allisonpollard.com
- o @allison\_pollard

#### **Barry Forrest**

- Barry.Forrest@improving.com
- o @bforrest30

